

# Flow through the sales cycle.

Speed up your sales process with truly digital contracts so you can propose, collaborate and close. All in one place and all in one day.

oneflow<sup>+</sup>





# Why sell with Oneflow?

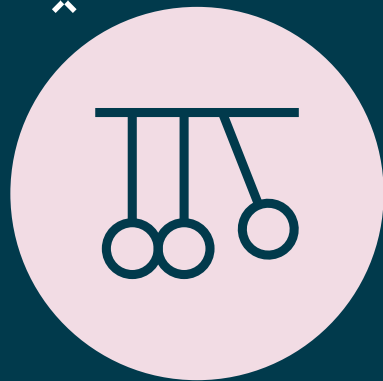
Why sell with  
Oneflow?

For every sales team  
member

Integrate Oneflow  
with your CRM

What our users say

About Oneflow



## 1. Interactivity

- Place a product or pricing table in the contract that does the math for you.
- Get notified when new stakeholders are added and communicate directly with them.
- Add comments and videos inside the contract to provide clarity throughout the entire process.



## 2. Negotiate on the fly

- Unlock parts of your contract and let your prospects add details on their own.
- Get prospects to stay inside your contract. Add comments in Oneflow and receive an email with updates.
- Edit the contract on the fly without having to send a new version.



## 3. Accurate insights

- See all contracts for the team and individual reps in one place.
- Use contract insights to forecast and prioritize sales efforts.
- Track buying signals and respond to move the needle on deals.



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# Find the flow for every sales team member

## Sales & business representatives

- ✓ Collaborate directly with prospects inside the contract to increase engagement and hit rates.
- ✓ Send and receive comments from Oneflow so that your prospect stays in the proposal throughout the process.
- ✓ Track buying signals at all times. Know when prospects open or add more people to the contract. You'll get notified and can respond instantly.



## For sales leaders

- ✓ Track progress and key metrics of all contracts in one dashboard
- ✓ Have more control and flexibility on every deal
- ✓ Make informed, data-driven decisions at every step of the sales process
- ✓ Accurately forecast the future pipeline

# Integrate Oneflow with your CRM

**Integrate Oneflow in your favorite CRM to flow through the contract workflow. It's efficiency right out of thin air.**

## Salesforce

Automate contract workflows inside Salesforce

## Hubspot

Manage your entire sales process directly from HubSpot

## Microsoft Dynamics 365

Drive shorter sales cycles with Oneflow for Dynamics 365

## Upsales

Close deals faster with automated contracts from Upsales

## SuperOffice

Streamline sales processes with automated contracts inside SuperOffice



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# What our users say

“Oneflow has significantly reduced our administration and increased the pace of our business. But most importantly, the response from our customers has been so positive.”

Andreas Westling  
Business Dveloper  
Tele2



“With Oneflow, we can have a sales meeting in the morning and the contract is signed on the same day. The amount of time we save with Oneflow is incredible.”

Olle Hamskär  
Head of Key Account  
Management  
Budbee



“With Oneflow, I’ve been able to reduce the time spent on admin significantly. Every hour that I used to spend on admin, can now be spent on selling and closing!”

Mattias Johnson  
Key Account  
Manager  
Sweco



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